

QueueMetrics call center suite

Running a small call-center with QueueMetrics Espresso

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Introducing QueueMetrics Espresso

QueueMetrics Espresso is a way to install a fully configured QueueMetrics automatically on the most common Asterisk PBXs that use FreePBX (or a derivative) as their Asterisk configuration GUI.

QueueMetrics Espresso natively works on the following PBXs:

• FreePBX

You obtain a completely configured system that supports inbound and outbound calling, linking to call recordings, call barging, the Agent's GUI with logins/logoffs/pauses, call completion statuses and many other fetures.

Turning your PBX into a call-center solution

You probably already know that using one of the above-mentioned Asterisk distributions you can install a fully featured Asterisk-based PBX in a matter of minutes. This PBX is very good for most users as it is preconfigured to handle the most common scenarios one can find in a personal environment or in a small to medium sized office.

However, the common usage patterns of a small call center are quite different from the ones you are likely to find in a typical PBX, because:

- Agents spend almost their whole working day being available to answer the phone (as opposed to standard PBX users who use the phone occasionally while doing other work); handling and answering calls for them has to be made as easy as possible.
- A call center is usually a high-density commercial enterprise; therefore it has to be run and monitored using tools that offer immediate visibility on how things are going and that can quickly identify and address bottlenecks.

In our opinion, running a successful call center is more a state of mind than a given set of telephone equipment. What makes a difference is not the number of extensions, queues or agents you may have: it is a mindset where you consider that the customers calling in are very important and you do your best to serve them well within given budget limits.

Maybe you just run a small computer-repair shop and have a couple of lines coming in. What is the cost of having people waiting or calling various times because they cannot talk to anybody within a reasonable time? What will your clients think about you? On the contrary, what will your clients think of your Customer Service Department if it always answers after the very first ring? And how do you know if your technicians actually answer the phone when the calls come in or wait five minutes, because they are doing other things? These are the questions you should ask. If you follow the guidelines in this document, you'll find an easy way to start answering questions like these.

Running a call-center, therefore, is not a matter of having multiple PRIs or special hardware. In most cases, you will not even need a separate box from your main PBX running Asterisk. You will only need some software and a bit of configuration to set it up correctly.



Call centers 101: the very basics

Before we start building a small call center, we have to focus a bit on the terminology:

- A *campaign* is a set of calls that belong to the same scope, e.g. your technical support versus commercial support lines are different campaigns, though they may be staffed by the same agents.
- An *inbound campaign* is devoted to answering people calling in, while an *outbound campaign* is made up by agents dialing out. Call centers often mix inbound and outbound activities in order to optimize the use of available personnel.
- A *queue* is the physical implementation of an inbound campaign. The queue receives calls and routes them to the available agents, according to a predefined logic (usually, FIFO for the calls and round-robin for the agents). In call center terminology, this functionality is often referred to as the ACD (Automated Call Distribution).
- An *agent* is a person working at a call center. The agent is different from a casual user as an agent logs in and out, in order to tell the system when he is available or not. In this way, the ACD searching logic minimizes agent searching time, as it hardly ever has to ring up an unavailable agent.

An agent can be working on one or more queues: whenever he is available, all calls coming in to any queue he's working on will be routed to him.

In this tutorial, we will learn how to create both inbound queues and outgoing campaigns and the proper agent setup to handle them successfully.

Prerequisites

To follow this guide, you will need a reasonably modern Asterisk-based PBX installed, running FreePBX. It may be your home or office PBX. This tutorial has been produced for FreePBX 16 and its derivatives, but applying it to different versions should be rather trivial.

You can follow this guide completely while having your PBX running, so there is no need for any prolonged downtime. You will need at least a couple of telephones to test your setup, and a land line you can use.

You should be basically familiar on how to use your PBX: creating extensions, connecting to external lines and so on.

Espresso will install QueueMetrics and Qloaderd on your system by downloading them from the network, so your PBX needs to be connected to the Internet during the installation.

Tutorial organization

This tutorial is split into two separate parts; one for inbound and one for outbound.

For each queue/campaign, for both inbound and outbound, we will show how to:

• Define it in FreePBX and QueueMetrics



- Associate agents
- Have agents use their QueueMetrics' agent page
- Run statistical reports and real-time monitoring
- Keep recordings of all calls made and play them back as needed
- Listen to live calls as they are happening

In our scenario, we have a fictious set of queues and agents that work on them. They are defined as:

Queue code	Campaign name	Direction	Agents working on it	Extensions
300	Support EN	Inbound	200 and 201	400 and 401
301	Support ES	Inbound	200	400
302	Helpdesk	Inbound	201	401
350	Callback	Outbound	200, 201 and 202	400, 401, 402

Each agent is defined by his/her agent code; as you can see, extension codes are now separate and linked to the physical extension being used. You can have agents log on from different extensions and still be able to accurately track their activities.



Configure your PBX



Installing Espresso

QueueMetrics is a fully-fledged call center monitoring solution (see https://www.queuemetrics.com) . It is an industry-standard, commercial product that is available free of charge to smaller call centers, home users and SOHOs and is used in a large number of call centers worldwide, including installations with hundreds of agents online at the same time.

Espresso will download QueueMetrics and its components and will install them on your PBX by using the *yum* package manager.

Logging into the PBX

If you have an SSH client or can access the system console (i.e. the attached keyboard and monitor, if any), log in as user *root* with password *password* (you entered the password during system installation).

If not, you should install the Java SSH client (see *Common problems and solutions* at the end of this tutorial).

Installing using Espresso

Installation using Espresso is really quick and simple. First, log on to your PBX through its shell; you must use a root account as you will be installing new software on the system.

Issue the following commands:

```
wget https://yum.loway.ch/loway.repo -0 /etc/yum.repos.d/loway.repo
yum install queuemetrics-espresso
```

The *yum* command will download QueueMetrics and all of its dependencies and install them on your system. This may take a while, depending on your internet connection speed. When asked to confirm the installation, type "y" to proceed.

When the installation is complete, you will have to point your browser to the address *http://myserver:8080/queuemetrics* and you should see the QueueMetrics home page (you will be asked to accept the EULA first).

Log in as *demoadmin* with password *demo*; if you don't see any errors, then your system is correctly configured.



Check in *Appendix I* for specific information about your PBX (e.g. how to log on, or special issues you should address).

Installing a license key

QueueMetrics ships with a default free license that allows usage of up to 2 agents at once; this may



or may not be enough for you to run a complete test of the product. We suggest you ask Loway for a free unlimited-agents demo key, by filling in the form located at:

	Web queuemetrics.com/sendDemo	Licence.jsp 🔊 🛪	🚼 – Cerca con Google 🛛 🔎
	Queu call cer	eMetrics	
HOME	QUEUEMETRIC S SUPPORT		
Get a 30-day free unl	limited licence		
give a 30-day free evalutation k	key that you can use freely.	ow useful it is for you is to try it with your own p	roduction system. That's why we ≡
Just fill in the following form to	request a free evalutation key:		
	Mandatory information		
	First Name*:		
	Surname*:		
	Company*:		
	Address:		
	Town:		
	Country*:		
	Telephone no.:		
	E-mail address*:		
	Retype e-mail address*:		
	Optional information		

Once you receive the license key by email, you can install it simply by logging on to QueueMetrics as "demoadmin", selecting the License page and clicking on "Install new license key".

Your Logo			QueueMetrics call center monitor
		Licence information	
	Software release: Firefox client version: Licenced to: Maximum licenced agents: Licence expires on:	Loway QueueMetrics - 1.7.1.0 B: 3550 2011-05-26 09:36 0.2.2 - Install now Demo-1.7.1.0 - Install new license key 2 [S:1] 2012-05-24 Show end-user licence agreement	
	O Install a new Queu Ja Copy an S S L Language pack: System time:	eMetrics key ad paste your new activation code here Run » V:2011-05-18 12:17 Java Time: 2011-05-27 12:19:56	*

Copy the activation code you received by email into the license box and press "Run". The system will restart in a few seconds (you may see a blank page - if you do, just try to reload). Log off an on again. On the License page you should see the new key.



Updating QueueMetrics under Espresso

If a new version of QueueMetrics is released and you want to upgrade to it, you can do so from the command line by issuing the following command:

yum update queuemetrics

Note that we update the package *queuemetrics*, not *queuemetrics-espresso*!

The license keys, configuration files and everything else are automatically retained. On the first run, you may be asked to let QueueMetrics update its database; the process will be done automatically through a web-based wizard.

When you update from one version to a newer one, QueueMetrics takes a few moments to optimize the database so that queries can run faster on it. If your database is very large, this may take a while to run.



Testing your new call center

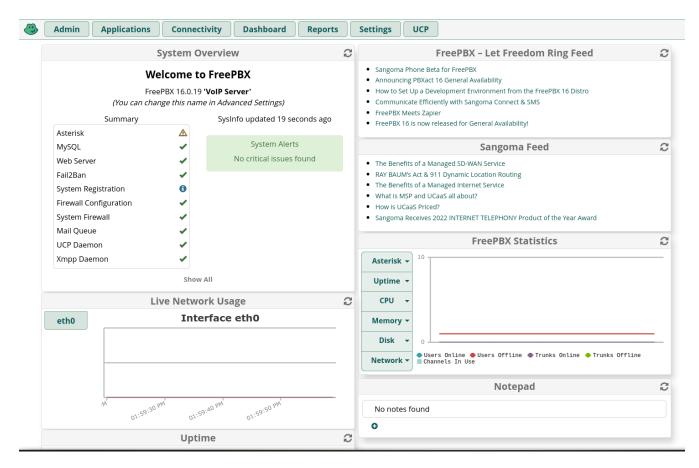
Configure the PBX

Point your browser to your PBX server; you should see a welcome screen.

When using TrixBox:

- Click on User mode [switch]
- Enter user maint and password password as credentials
- Click on PBX, PBX settings

You should see the FreePBX welcome screen.



When using AsteriskNOW:

- Select FreePBX Administration
- Enter admin and admin as credentials

You should see the FreePBX system status screen.

Create inbound queues

Click on *Queues* and create a new one with the following parameters:

• Queue number: 300



- Queue name: Support EN
- *Ring strategy:* rrmemory
- Call recording: wav49

Leave all other settings blank.

Click on "Apply configuration changes", "Continue with reload".

You should see a result like the following one:

trixb	X		Server time: 00:05:16 Admin mode [<u>switch</u>]
The Open Platform for Busin			
System Status Packages		Help	•
	Admin Reports Panel	Recordings Help 🐻 Apply Con	figuration Changes
Setup Tools Admin	Queue: 300		English 👻
System Status	_		Add Queue
Module Admin Basic	Edit Queue		300:Support EN
Extensions			301:Support ES
Feature Codes	Queue Name:	Support EN	302:Helpdesk
General Settings	Queue Password:		002.Helpdd3k
Outbound Routes	CID Name Prefix:		
Trunks	Wait Time Prefix:	No 💙	
Administrators	Alert Info:		
Inbound Call Control	Static Agents:		
Inbound Routes	Static Agents.		
Zap Channel DIDs			
Announcements	7		
Blacklist	-		
CallerID Lookup Sources	Extension Quick Pick	(pick extension) V	
Day/Night Control		(prote outprotein)	
Follow Me	-		
IVR	Queue Options		
Queues	7		
Ring Groups	Agent Announcement:	None 💙	

Likewise, create queues 301 and 302 in turn.

Create extensions

If you have not already done so, for the purpouse of this tutorial you should create three SIP extensions and associate them to three physical or software phones.

They should be named 400, 401 and 402.



The Open Platform for Busines	IS Telephony				Server time: 00:08:05 Admin mode [<u>awitch</u>]
System Status Packages	PBX System Setti	ngs Help			
	Admin Reports Pa	anel Recordings	Help	👘 Apply Configuration Cha	nges
Setup Tools Admin	Add SIP Ext	ension			English 💌
System Status					Add Extension
Module Admin	Add Extension				
Basic				-	Agent 200 <200>
Extensions					
Feature Codes	User Extension	201			
General Settings	Display Name	Agent 201			
Outbound Routes	CID Num Alias				
Trunks	SIP Alias				
Administrators					
Inbound Call Control	Extension Options				
Inbound Routes				-	
Zap Channel DIDs					
Announcements	Outbound CID				
Blacklist	Ring Time	Default 🚩			
CallerID Lookup Sources	Call Waiting	Enable 🚩			
Day/Night Control	Call Screening	Disable	~		
Follow Me	Emergency CID				
IVR					
Queues	Assigned DID/CID				
Ring Groups				-	

Once this is done, apply configuration changes and try placing some test calls, to make sure that all phones are working.



The picture above reports extensions 200 and 201. You need to generate extensions 200, 201 and 202 only if you don't want to enable hotdesking. In this case we assume that agents with code 200 will answer calls from the extension 200 and so on. To explain how the hotdesking functionality could be implemented you need to define the extensions 400, 401 and 402 instead of the 200 and 201.

Configuring QueueMetrics

We now have to configure QueueMetrics to use the newly-defined queues and agents.

Go to *http://10.10.3.123:8080/queuemetrics* and login as *demoadmin* with password *demo*.

Import queue definitions

From the home page, click on Edit QueueMetrics settings, Setup wizard.



The *Setup wizard* is present only if you're logged with a user holding the CONFIG key. If you are migrating from a QueueMetrics version older than 1.5.2 you need to add this key to your account.



Your Logo			Demo Admin	Administrator 🗇 🔍 🍠 🖨 OucueMetrics call center monitor
Home				
	Source	e > Agents > Users > Queues > Summary > Ready		
		agent, users and queue data from the existing Asterisk ase select the source data location you want to use.	configuration.	
		File		
	Agents.conf:	/etc/asterisk/agents.conf		
	Queues.conf: Users.conf (optional):	/etc/asterisk/queues.conf /etc/asterisk/users.conf		
	Queue log:	/var/log/asterisk/queue_log		
		Next>		
		Loway Loway Research		

Follow the wizard until complete.

So	ource > Agents >	Users > Queues >			
		mpleted operations			
		-		Operation result	
300	Queue	JUITE	Add	Ok	
302	Queue		Add	Ok	
301	Queue		Add	Ok	
		Next>			
	Clic Full name 300 302	Click on "Next" butto Full name Type 300 Queue 302 Queue	Click on "Next" button to go back to mai Full name Type Server 300 Queue 302 Queue 301 Queue	300 Queue Add 302 Queue Add 301 Queue Add	Click on "Next" button to go back to main QueueMetrics page. Full name Type Server Operation type Operation result 300 Queue Add Ok 302 Queue Add Ok 301 Queue Add Ok

At this point, queues 300, 301 and 302 have been created.

Create agents

We now have to tell QueueMetrics on which queues our agents will be working.

Edit QueueMetrics settings, Edit agents.

Create a new agent, setting the following parameters:

- Asterisk agent code: Agent/200
- Agent description: My Agent 200



• Current terminal: ---

Leave all other parameters blank. Note that the agent code must be *Agent/extension number*, without spaces or other characters.

I	our Lo	g0				I	Demo Admir		
Home	Cfg Users	Cfg Queues	Cfg Agents	Cfg Locations	Cfg Outcomes	Cfg Pauses	Cfg QA		
				Ager	nt Detail				
		risk agent code: : Agent/101	Agen	t/200]	
	Ager	nt description:	My a	gent 200					
	Ager	nt location:	-				*		
	VNC	monitoring URL						Test it	
	Curr	ent terminal:							
	Insta	ant messenger a	ddress:					Test it	
	Supe	ervisor:	-				*]	
	Ager	nt keys:]	
	Crea	ited by:							
	Last	update:							
		Age	nt is a kn	Save Back	New Del		ueues:		
				No que	eues defined.				
			The Age	nt/Queue association	can be edited from the	e Queue editor			

At the end, the agent configuration screen should look like the following one:

🌄 Your	Logo				Den	no Admin Admi		letrics
Home Cfg Us	ers Cfg Queues Cfg A	gents Cfg Locations	Cfg Outcomes	Cfg Paus	es Cfg	QA		
	Filter	nown Ager	Nts Confi Search	_	te New			
Agent code †	Description	Locati	-	Mon.	IM	Supervisor	Key	
Agent/101	John Doe (101)	Main			8			0
Agent/102	Mike Boo (102)	Other	12	-				0
Agent/200	My agent 200							0
Agent/201	My agent 201							0
Agent/202	My agent 202							0
	lems	found: 2	Page 1 of 1	<<<	>>>			

Now you should edit the queue-agent association, that is, select which agents can work on which queues.



Home Cfg U	Jsers Cfg	Queues Cfg A	gents Cfg Locations	Cfg Outcomes	Cfg Pau	JSes	Cfg QA	
			Agents fo	or queue:	30	0		
		Agent co	_	-	Main	Wrap	Spill	
		agent/101	John Doe (101)					
		agent/102	Mike Boo (102)					
		agent/200	My agent 200		V			
		agent/201	My agent 201		~			
		agent/202	My agent 202					
			Save	Back to queues				

Make sure that the following settings are implemented:

- Queue 300: Agent/200 and Agent/201
- Queue 301: Agent/200
- Queue 302: Agent/201

At this stage, you should also edit the "00 All" queue so that you can see all your inbound activity at a glance.

Set:

- *Queue(s)* to "300 | 301 | 302" this means all of those queues at once
- Main agents as Agent/200 and Agent/201



	Your Lo)g0	Demo Admin	Administrator S 0 Administrator				
Home	Cfg Users	Cfg Queues	Cfg Agents	Cfg Locations	Cfg Outcomes	Cfg Pauses	Cfg QA	
				Queu	ıe Detail			
		Queue alias:		oo All				
		Queue(s): Separate with ' '		300 301 3	02			
		Wrap-up time (sec.):	0				
		Announcement	(sec.):	0				
		Visibility key: Call flow:		Inbound c	alla			~
		Shown on front	page.	Yes	8115			~
		Chat group:	page.	100				
		Main agents:		agent/200, a	gent/201			
		Wrap agents: Spill agents:						
		Attention leve	Is	Yel	low alarm	Re	ed alarm	
		Number of calls	s in queue:	>1		>5		

If everything has been done correctly, the queue configuration page should look like this:

-	ur Logo								eueM	
Home Cfg	g Users Cfg Que	eues Cfg Agen	ts Cfg Locations	Cfg Outcomes	Cfg Pa	auses	Cfg QA			
		Filter:	Queues C	_		n eate Nev	1			
	Queu	Items found	i: 6 P	Page 1 of 1	<<< Nrap	Ann.	Key	F.P.	Agents	
Allas (0 s.		0	2-0-0	0 2
	300, 30	1, 302		0	S.	0 5.				
00 AI	300, 30 300	1, 302)s.)s.	0 s.		0	2-0-0	1
00 All		1, 302		0					2 - 0 - 0	02
00 All 300 301	300	1, 302		0) s.	0 s.		0		
Alias ↑ 00 Ali 300 301 302 0 Q DPS	300 301			0) s.) s.	0 s. 0 s.		0	1-0-0	0 2
00 All 300 301 302	300 301 302	dps		0 0 0 0) s.) s.) s.	0 s. 0 s. 0 s.		0	1 - 0 - 0 1 - 0 - 0	0 2 0 2

Notice that *Agents* column shows the number of agents defined as "2-0-0", that is to say 2 agents as Main Level, 0 as Wrap, 0 as Spill.

Create users

The configuration so far is enough for running reports.



This gets to be a problem if the number of queues and agents is higher than it is in this example you can never tell if all agents are logged on to their correct queues, and your agents often cannot either.

QueueMetrics helps you in this by offering the so-called *Agent's page*, which is a specialized page from which agents can log on, log off, pause, see calls processed and also do other activities.

In order to enable this, you have to create a logon for each agent that perfectly matches the agent code you used in the agent definition, so e.g. for extension 200 you would use *Agent/200*.

Go to Home page, Edit QueueMetrics settings, Administer users.

Create a new user:

- Login: Agent/200
- Password: (You choose)
- *Real name:* (The person's name)
- Enabled: Yes
- Class: AGENTS



Make sure that the class is set to AGENTS and not e.g. ADMIN, or they will logon as administrators!

🏷 Your Logo	D)emo Admin	Administrator 🛸 🕕 🍠 🖨 QueueMetrics call center monitor
Home Cfg Users Cfg Queues Cfg Age	nts Cfg Locations Cfg Outcomes Cfg Pauses	Cfg QA	
	User Detail		
User Id	44		
Login	Agent/200		
Password	999		
Real name	My agent 200		
Enabled	Yes	*	
E-mail			
Masterkey	No	*	
Class	AGENTS	*	
User keys			
Number of logons	0		
Last logon			
Comment			
Token			

Create entries for extensions 201 and 202 as well. At the end, the user list should look like the following picture:



e Cfg Users C	fg Queues Cfg Agents Cf	g Locations Cfg Out	comes Cfg Pau	ses Cfg QA	
		System U	sers		
	Filter:	Search -	Create New	Show Classes	
Login †	Items found: 10	Page 1 of 1 Enabled	Class	>>> User keys	
Agent/101	John Doe	Yes	AGENTS	ober nejs	ø
Agent/102	Mike Boo	Yes	AGENTS		0
Agent/200	My agent 200	Yes	AGENTS		J
Agent/201	My agent 201	Yes	AGENTS		J
Agent/202	My agent 202	Yes	AGENTS		I
demoadmin	Demo Admin	Yes	ADMIN		Ì
demosupervisor	Super Visor	No	SUPERVISORS		Ø
demouser	Demo User	Yes	USERS		<i>~</i>
demovisitor	Visi Tor	No	VISITORS		J
robot	Ro Bot	No	ROBOTS		6

Q

While you are in the user configuration screen, take a second to change the password for user *demoadmin* and the other default users; using default passwords in a production environment is unwise.

To check if your changes have been successful, try logging off and logging in again with the credentials for *Agent/200*; you should see a screen that looks like the following:

Your Logo My agent 200 Individual agents 💝 🔍 🎤 🖨 QueueMetrics call center monitor
Active calls for agent My agent 200
Agent/200: Agent status cannot be determined
Reload now Log on Log off Add Member Remove Member Pause Unpause Dial
Entering at Waiting Talking Caller ID Queue URL Status Transfer to Outcome
Call Details Signal Problem Unused Secretary
In order to mantain session information, this page will reload automatically
Loway
Loway Research

From this page:

• To log in to a queue, click on the "Add Member" button, select your queue, enter your local



extension and confirm.

- To log off of all queues, click on "Remove Member" and select "All selected" again; you will be logged off in a few seconds.
- An agent can pause and record his/her pause status as one of the predefined pause codes (e.g. Lunch, Optional break, etc.)
- When taking a call, the agent will be able to mark a "Call status code" for that call (e.g. to mark the call as a Sale)

You can also associate the four bottom buttons to a set of functions that can either be URLs to open or pieces of the Asterisk dialplan to launch.

Running QueueMetrics: an introduction

You can run QueueMetrics in many different modes:

- As an analytical package, that allows you to see who did what in your call center: how many calls were processed, the response times, agent sessions, etc. It produces over 150 different stats, and it's fully documented in its user manual that can be downloaded from http://queuemetrics.com/manual_list.jsp (you can also browse it online from the same location)
- As a Quality Assessment package, QueueMetrics lets you gather and analyze statistics on the behaviour of your agents over time.
- As a real-time monitor, QueueMetrics displays what is going on in real-time just select an entry from the queues list and click on "Real-time monitoring"
- As a wallboard, it runs a special screen meant to be used with a large screen or video projector; it can be set up sto be used from a stand-alone Linux box.
- As an Agent's interface, it will provide your agents with a set of functions that will help them integrate with external CRM apps and perform their tasks more efficiently. It also includes a specialized Firefox app called *AGAW* that acts as a real-time overview of the general situation for agents.
- As a data source, QueueMetrics will interact with external programs using a standard XML-RPC interface and provide them with high-quality data for further processing.

We suggest that you have a look at the QueueMetrics User Manual to make the most out of the wealth of information that QM can provide.

Listening to calls

The system is configured to record all calls in WAV49 format (a derivative of GSM that is natively playable on Windows machines).

Therefore, from QueueMetrics, you simply run a report and then click on "Answered", navigate to the bottom of the page, "All calls", see list of all calls found, click on the magnifying glass icon, click on the audio file.



()	Your L	ogo						Demo A	_	ueu call cer	eM	etr	ics
Home	Answered	Unans.	Area	Att. Distr	ib. A	gents Outcom	ies All						
				🕲 Call Detai	- Mozil	la Firefox							
)etail	of ans	were	d ca	http://10	. 10. 3. 103	3:8080/queuemetrics	s/gm/pop						
<i>c</i> tun	oruna	were	u cu			l detail							
Report De	tails:		_		Cai	uctan							
	eue(s) conside	ered:		Asterisk Cal	Close	Track QA							
Period star	t date:			Date and tin		06/03/2009	- 00:15:51						
Period end	date:			Caller ID: Handled by:		201 agent/200							
Total calls	processed:			Duration:		77 sec.							
				Waiting time		5 sec.							
				Original pos		# 1							
Area a	nalvsis	1	Return	Disconnectio Transferred		e: Caller disco	nnected						
	- /	I		URL:	10:								
				Status code:		sale: Sale							
lueue d	etails			Srv									
				- <u>q300-2009</u>	0306-00	01551-1236316	551.8.WAV						
Export as.	🕿 🖹 📀												
Date	Caller	Queue	Wait					Attempts	Code	Stints	Srv		
butt	cunci	Queue		Completato			*	- according to	0040	Stills	5		
03/06 - 00:15:51	201	300	0:05	1:17	1	Caller	My agent 200	1	sale	1		Q	=2
03/06 -	201	301	0:03	0:08	1	Caller	My agent 200	1		1		9	

Although there is usually only one, there can be zero or more audio files linked to a given call.

By listening to the audio recording of a call, you can easily implement a Quality Assessment process to review the quality of each agent's work. Although this topic is not a part of the scope of this guide, it is not to be overlooked, and is discussed in detail in the User Manual.

Listening to live inbound calls

It is sometimes nice to be able to listen to live inbound calls as they happen, while the agent is still on the line with the caller. QueueMetrics makes such a task extremely easy.

Go to the Realtime page in QueueMetrics and wait for a call to be available; when it is, click on the small telephone icon and enter your local extension.



4	02									
Reload now	Live call monitor -	- Mozilla Fire 🔳 🗖 🔯	Show	any agent	Location -		*			
Queue		:8080/queuemetrics/qm/pop 🏠	Unk	Bsy	N. Calls waiting		On phone inbou		On phone outbound	
all selected	Live ca	II monitor		0 0		0		1		0
IN 300				0 0		0		1		0
Export as 📧		ocal or remote extension to ng call monitoring.								
Queue	Agent code:	agent/200	Wait	ing	Duration	Ag	ent		Srv	
■ 300	Agent name: Agent extension:	Agent name: My agent 200 Agent extension:			0:25	My a	agent 200			2 4
Export as 📧	Your extension:	202								
gents currently I	Monitor now	Close								
Agent		requested was dialed. You e call in a few seconds.	:	Extensio	n On pause		Srv L			
My agent 200	should receive th	e call ill a lew seconds.							300	
		*	-							

Your phone will ring and you will be able to listen to the call in progress, as it's happening.

Outbound calls

In order to run outbound campaigns in your call center, you need to set it up so that agents have a procedure to place outgoing calls.

Why is an "outbound" call different from a normal call?

There are two reasons why "outbound call-center" calls are different from normal calls:

- They are made as a part of one or more ongoing campaigns, and not on a one-by-one basis
- You want to be able to distinguish them from "casual" calls made for different purpouses

QueueMetrics offers a web interface that easily allows the implementation of this model: you just select the campaign from a drop-down list and enter the number to be dialled.

How do I keep track of outbound agents?

As agents that make outbound calls are not, technically speaking, members of a queue (as there is no such thing in Asterisk as an outbound queue), we have a problem trying to understand if they are available or not in the real-time reporting.

As a solution, we suggest to create special queues in Asterisk for outbound presence; these are normal, inbound queues that never get any call, but agents can log-on and log-off from them. This will cause no problem with Asterisk but will make your life easier when monitoring the call-center.



How is outbound activity tracked?

Outbound activity is tracked just like inbound:

- The wait time for a call will be the call set-up time
- The talk time will be the conversation time
- The caller-id will be the *called* number
- The calling person will be shown in the Agent field

For lost outbound calls, the "agent" field will be displayed.

Can I track inbound and outbound activity at once?

Yes, QueueMetrics lets you track both inbound and outbound activity at once, on a queue-by-queue basis. This is very useful e.g. in the realtime monitoring, so that on a single page you see all of your agents and their current activities, or in the reports to see the total talk time or number of calls related to an agent.

This can be misleading when running reports, because the "wait times" and "lost call ratio" of a mixed inbound/outbound queue are meaningless; this is because you do control wait times when receiving inbound calls, but you cannot do the same when calling outside (callees will answer if and when they please). So be careful when doing this.

Changes to the QueueMetrics configuration

Log in to QueueMetrics and go to *Edit queues*.

Create a new queue with the following parameters:

- Queue alias: OUT-Callback
- Queue(s): 350
- Call flow: Outbound calls
- Main agents: Agent/200, Agent/201, Agent/202

Leave other fields blank.



}	Your Lo)g0						Administrator 🛸 🕕 🍠 🗄 QueueMetric call center monitor
е	Cfg Users	Cfg Queues	Cfg Agents	Cfg Locations	Cfg Outcomes	Cfg Pauses	Cfg QA	
				Queu	e Detail			
		Queue alias:		OUT-Callba	ck			
		Queue(s): Separate with ' '		350				
		ception in the first						
		Wrap-up time (sec.):	0				
		Announcement	(sec.):	o				
		Visibility key:						
		Call flow:		Outbound	calls			*
		Shown on front	page:	Yes				*
		Chat group:						
		Main agents:		agent/200, a	gent/201, agent/20	02		
		Wrap agents:		-3	J			
		Spill agents:						
		Attention leve	ls	Yel	low alarm	R	ed alarm	
		Number of calls	s in queue:					
		Number of age	nts on call:					
		Number of age	nts waiting:					

Save and go back to the main page.



You may want to add this queue to the "00 All" entries, so you can see all activity at a glance; or (better) you can create a new "00 All Inbound" to track all inbound activity separately. See also *Can I track inbound and outbound activity at once?*.

Placing calls

In order for an agent to place a call, he/she must logon as an agent and go to the Agent's page.

Log onto queue "OUT-Callback" using the "Add member" button.



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	Agent a	dd membe	r): Agent is curr	rently logged off				
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03/06 - 00:27:54		- D		300	CITE -	Terminated	Transier to	outcome	0
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03/06 - 00:26:21				300		Terminated			0
03/06 - 00:25:07				300		Terminated			0
03/06 - 00:24:03				300		Terminated			0
03/06 - 00:18:52				301	-	Terminated			0
03/06 - 00:15:51				300	and the second second second	Terminated		sale: Sale	0

When logged on, click on "Dial".

Enter your current extension, select the campaign and enter the number to be dialled.

Completato	You	r Logo					My agent		ents 🛸 🕕	
Entering at 03/06 - 00:26:41 03/06 - 00:26:41 03/00 - Terminated 03/00		🕲 Agent activities - Mo	zilla Firefox 📘		or age	ent My ag	ent 20	0		
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Entering at 03/06 - 00:27:54 03/06 - 00:26:41 03/06 - 00:26:41 03/06 - 00:26:41 03/06 - 00:26:41 03/06 - 00:26:40 03/06 - Terminated Outcome The requested action has been performed. It may take a few seconds to be implemented. 03/06 - 00:26:40 03/06 - Terminated 300 - Terminated 1 This window will close in 26 seconds Close 300 - Terminated 2 This window will close in 26 seconds Close 300 - Terminated			200		Member	Remove Member	Pause	Unpause Di	al	
03/06 - 00:27:54 Extension to dial: 201 300 - Terminated 03/06 - 00:26:41 The requested action has been performed. It may take a few seconds to be implemented. 300 - Terminated 03/06 - 00:24:03 300 - Terminated 300 - Terminated 03/06 - 00:24:03 Seconds to be implemented. 300 - Terminated 03/06 - 00:18:52 This window will close in 26 seconds Close 300 - Terminated 03/06 - 00:15:51 This window will close in 26 seconds Close 300 - Terminated			OUT-Callback	*	Queue	URL	Status	Transfer to	Outcome	
03/06 - 00:26:41 300 - Terminated 03/06 - 00:26:21 The requested action has been performed. It may take a few seconds to be implemented. 300 - Terminated 03/06 - 00:26:01 300 - Terminated 300 - Terminated 03/06 - 00:26:01 300 - Terminated 300 - Terminated 03/06 - 00:16:52 This window will close in 26 seconds Close 300 - Terminated 03/06 - 00:15:51 This window will close in 26 seconds Close 300 - Terminated					300		Terminated			0
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The phone will ring; when you pick it up, the outbound number will be dialled.

While the call is in progress, call progress is displayed, as usual:



	Reload	now	Log on Log off Ad	d Member Remo	ove Member	Pause	Unpause Dia	1	
Entering at	Waiting	Talking	Caller ID	Queue	URL	Status	Transfer to	Outcome	
03/06 - 00:40:40	0:02	0:09	201	OUT-Callback					
03/06 - 00:27:54	0:03	1:04	201	300	-	Terminated			
03/06 - 00:26:41	0:03	0:27	201	300	-	Terminated			1
03/06 - 00:26:21	0:02	0:07	201	300	-	Terminated			1
03/06 - 00:25:07	0:04	0:42	201	300	-	Terminated			6
03/06 - 00:24:03	0:03	0:39	201	300	-	Terminated			4
03/06 - 00:18:52	0:03	0:08	201	301	-	Terminated			6
03/06 - 00:15:51	0:05	1:17	201	300	-	Terminated		sale: Sale	6

As always, the Pause and Status keys can be used as for an inbound call.

Call listening

In order to listen to recorded outbound calls, you simply use the same procedure you used for inbound calls:

- Run a report
- Click on "Answered"
- Navigate to the bottom of the page
- Click on "All calls"
- See list of all calls found
- Click on magnifying glass icon
- Click on the audio file.



	Your L	ogo						Demo A	_	ueu call cer	eM	etr	ics
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				C	all d	etail							
Detail	of ans	swered		Clos	e	Track QA							
			Aster	isk Call ID:		1236318038.92							
			Date	and time:		06/03/2009 - 00:4	10:40						
Report De	talls:		Caller			201							
Atomic que	eue(s) conside	ered:		led by:		agent/200							
Period star	t date:		Durat			47 sec.							
Period end	date:			ng time:		2 sec.							
				nal position nnection ca		Caller disconnecte							
Total calls	processed:			nnection ca ferred to:	use:	Caller disconnecte	20						
			URL:	active to.		-							
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ueue d	etails												
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Date	Caller	Queue	Wait	Duration	Pos.	Disconnection	Handled	Attempts	Code	Stints	Srv		
							by						
03/06 -	201	OUT-Callback	0:02	0:47	0	Caller	My agent 200	1		1		Q	E

For live listening, as well, you simply follow the same procedure you did for inbound calls:

- Go to the Realtime report
- Wait for a call to be available
- When it is, click on the small telephone icon
- Enter your local extension.



🏷 Your Logo					Demo Ad	min Admini Qu	eu		P 🖨
Home Realtime Live Broad		tor - Mozilla Fi	re E D X						
tueue(s): 350 Reload now Hide calls Hide ag		all mo	nitor	cation -		~			
Queue N. agents F	start on	going call moni	toring.	alls waiting	On pl	hone inbou		n phone utbound	
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Export as 🗟 🖹 📀	Completato	and and the second second	* ;						
Agent	Last logon	Queue(s):	Extension	On pause			Last call	On que	ue

Your phone will ring and you will listen to the call, as it's taking place.



Getting more information

Getting help

If you are still having problems installing or running QueueMetrics on FreePBX, we suggest you check out the following resources:

- The QueueMetrics User Manual is the definitive guide to QueueMetrics. It explains all the features, graphs, reports and configuration options at length. You can read a browsable version at https://docs.loway.ch/QueueMetrics/
- The QueueMetrics FAQ at https://www.queuemetrics.com/faq.jsp are a collection of common solved problems that many people experienced with QueueMetrics. If you are struck by an error message, this is the first place to look at.
- AstRecipes is a wiki collecting Asterisk "recipes", aimed mostly at call-center users see https://www.astrecipes.net
- You may want to contact Loway if your problems are still unsolved see https://www.queuemetrics.com/contact.jsp for all relevant contact information.



Supported PBXs

FreePBX Distro

FreePBX	Status
2.10	ОК
2.11	ОК
6.12	ОК
14	ОК
15	ОК
16	ОК

Elastix

The following versions of Elastix have been tested with Espresso:

Elastix	Status
1.6.0	ОК
2.0.4 b4	ОК
2.2	OK (Hotdesking, Asterisk 1.8, automated installation)
2.3.0 beta2	OK (Hotdesking, Asterisk 1.8, automated installation)

TrixBox

TrixBox	Status
2.6.x.x	OK (Transfer and Call Hangup from the realtime page are not supported)
2.8.x.x	ОК

AsteriskNOW

The *queue_log* file is not automatically rotated daily or weekly by the standard AsteriskNOW distribution. Please note that the queue module has to be installed before installing QueueMetrics with espresso otherwise the qloaderd should be restarted manually after the queue module installation.

(AsteriskNOW is a registered trademark of Digium Inc.)



AsteriskNOW	Status
1.7.0	OK (Transfer and Call Hangup from the realtime page are not supported with Asterisk 1.4)
1.7.1	OK (Transfer and Call Hangup from the realtime page are not supported with Asterisk 1.4)
2.0	ОК
3.0.0	ОК

PBX-in-a-Flash

PIAF	Status
1.7.5.7.1	OK (Please note that Tomcat is very slow to start-up and shutdown; Transfer and Hangup call from the realtime page are not supported with Asterisk 1.4)
2.0.6.2.1	Not supported

Thirdlane

Thirdlane is a bit different from FreePBX-based systems. It still can be configured through Espresso but a few things are different. The first is that Thirdlane has the concept of TENANTS - that is everything you do is linked to a tenant. For example, if you create SIP extension 200, it will actually be called SIP/200-t1, where "t1" is your tenant code. A single-tenant instance of Thirdlane will use a defaut tenant called "thirdlane".

So, in order to make QM work, you need to follow the rules below:

- Tenant codes should be all lowercase. Uppercase ones might not work.
- When you log in an agent through an extension, the extension should be entered as "200-t1", not just "200".
- All queues are called "queuename-tenant". So queues "sales-t1" and "sales-t3" are two distinct queues used by two distinct tenants.
- In order to enable inbound and outbound chanspy from the real-time page, you should define a tenant code for each agent; you will enter this in the "CURRENT TERMINAL" field for the agent. So if Agent/101 works for tenant "t3", you should enter "t3" in the Current Terminal field for Agent/101.

Thirdlane	Status
2.2 ST	ОК



Thirdlane	Status
2.2 MTE	OK (Transfer from the realtime page is not supported)

What if my PBX is not on the list?

If your version of the PBX is not listed on the tables above, and installation fails, QueueMetrics will be configured with a link to a help page on the QueueMetrics website. This way, one of our technicians will get in touch with you and will help you installing a working version of QueueMetrics for your system.

On the help page, we will ask you for the exact model and version of the PBX used, so that if that is possible we will include it in the next release of Espresso.

Once the new version is released, you can re-apply it on your system by issuing the command:

yum update queuemetrics-espresso

And wait for its completion. This will install a working system overwriting the current configuration.



If you want to remove the link on the QueueMetrics login page pointing to our help page, you can do that by editing the property called layout.splash in the file configuration.properties that is installed under /usr/local/queuemetrics/qm-current/WEB-INF.



Common problems and solutions

Avoiding queue_log file rotation

On most Asterisk PBXs, the *queue_log* file is rotated daily or weekly along with the other Asterisk logs found in */var/log/asterisk*. The *queue_log* file contains essential information on how the call center is working. It is used by QueueMetrics to report on the status and the actual work being performed in your call center, and you surely want to keep that data in a safe place for cross-period analysis.

Although QueueMetrics keeps its own copy of that data set in its own database and will automatically detect file rotations, if the call center process is critical to you, we advise to keep a backup of those files, just in case.

Stopping and starting QueueMetrics

You can stop and restart the QueueMetrics application by issuing the commands

```
/etc/init.d/queuemetrics stop
/etc/init.d/queuemetrics start
/etc/init.d/queuemetrics restart
```

You can also stop and start Qloaderd using the same syntax:

```
/etc/init.d/qloaderd stop
/etc/init.d/qloaderd start
/etc/init.d/qloaderd restart
```

Setting QueueMetrics memory limits

QueueMetrics is a complex application and it is designed to be used by multiple parallel users. This means that if you have a large data set and many users running queries on it, it is possible that you start getting "Out of memory" errors.

To fine-tune the amount of memory used by your system, you can edit the file */etc/init.d/queuemetrics* and modify the option:

JAVA_OPTS="-Xms128M -Xmx128M"

The Xms parameter is the amount of memory that Java uses on startup for its object heap; and the Xmx is its maximum allowed size. For best speed, keep both to the same value unless you have experience in tuning Java memory requirements.



Installing the SSH Java client in Trixbox

If you do not have an SSH client available, you can install one in TrixBox by following this procedure:

- Use a web browser and go to *http://myservr/maint* if asked for login and password, use user *maint* password *password*
- From the PBX drop-down menu, select *PBX settings*, *Module Admin* (on the left-hand menu), *Check for updates online*.
- Under *System Administration*, click on *Java SSH* and select *Download and Install*, then click the *Process* button at the bottom of the page.
- The system will ask you for confirmation: go ahead and install the module.
- If FreePBX shows an orange label stating that changes must be applied, click on it and apply them.
- From the left-hand menu, select Tools
- You should now find Java SSH and click on it

A terminal window will open (it may take a while, waiting for the Java client to load).

Installing QueueMetrics on a different server

Installing on a different server can be a good idea if your call center has more than 20 or 30 agents and you don't want to slow down the main Asterisk box when running statistics.

It's very easy to do:

- Install QueueMetrics on the new server and install a local copy of the database
- Create a rule on the new QueueMetrics database that allows for connection to MySQL from a client that is located on the Asterisk server.
- Tell the *qloaderd* on the PBX to send data to the new server.

Go to the TrixBox server and edit the file */etc/sysconfig/qloaderd*.

It should look like the following:

```
PARTITION=P001
QUEUELOG=/var/log/asterisk/queue_log
LOGFILE=/var/log/asterisk/qloaderd.log
LOCKFILE=/var/lock/subsys/qloaderd
PIDFILE=/var/run/qloaderd.pid
MYSQLHOST=localhost
MYSQLDB=queuemetrics
MYSQLUSER=queuemetrics
MYSQLPASS=javadude
```



Edit the variables *MYSQLHOST*, *MYSQLDB*, *MYSQLUSER*, *MYSQLPASS* to point to the new QueueMetrics server.

Then isssue the command:

/etc/init.d/qloaderd restart

Check the log file to make sure that there are no errors and data is being uploaded correctly to the QM server.

You should also change the *callfile.dir* property in order to point to the Asterisk server and, on the Asterisk server itself, allow *Asterisk Manager* (AMI) access from the QueueMetrics server.

As a last warning, you should make sure that the Asterisk server and the QueueMetrics server have clocks aligned to a sub-second difference; otherwise the real-time page may show strange information, e.g. by displaying negative wait times. In order to avoid this, you should install *ntpd* on both servers.

